

Circle of Concern

and

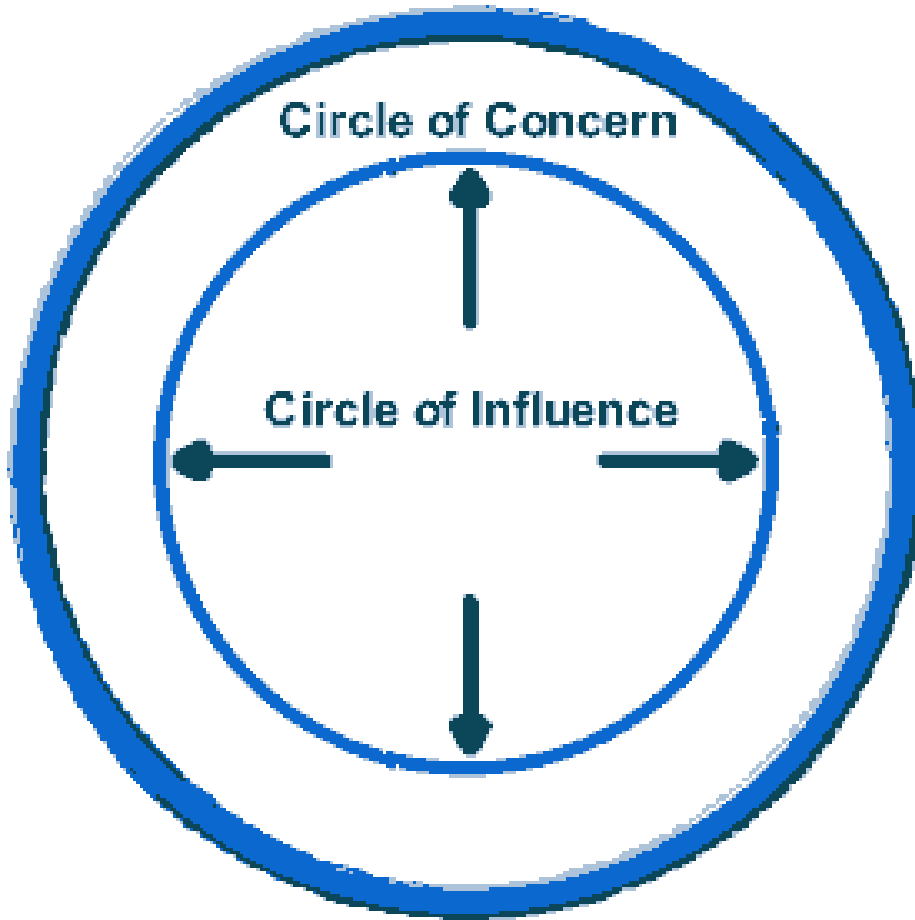
Circle of Influence (COI-COC)

- “I did everything I could. The situation was out of hand.If the situation had been like this something could have been done”
- “It was out of my hands, beyond this is unthinkable”
- “I can do something about it, Let's see, if we take some time and think, we can definitely do something.”

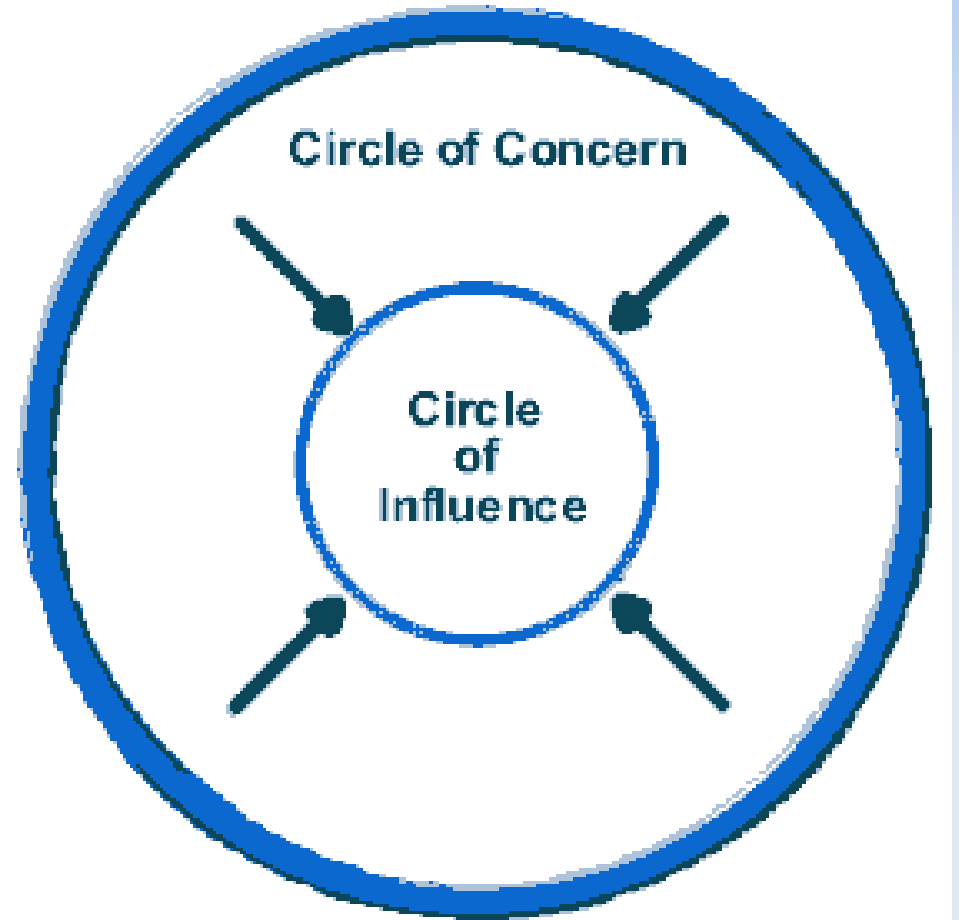
Dr. Stephen Covey (Stephen Covey) in his famous book 'The 7 habits of highly effective people' called the first two reactions as '**Reactive**' and the third as **Proactive**.

- Proactive means proactively undertaking a program to create or control a situation/situation.
- Proactive means "responsible for our lives, choices, and actions we take." - Steven Covey

ಕಾಳಜಿ ವಲಯ / ಪ್ರಭಾವ ವಲಯ



Proactive Focus

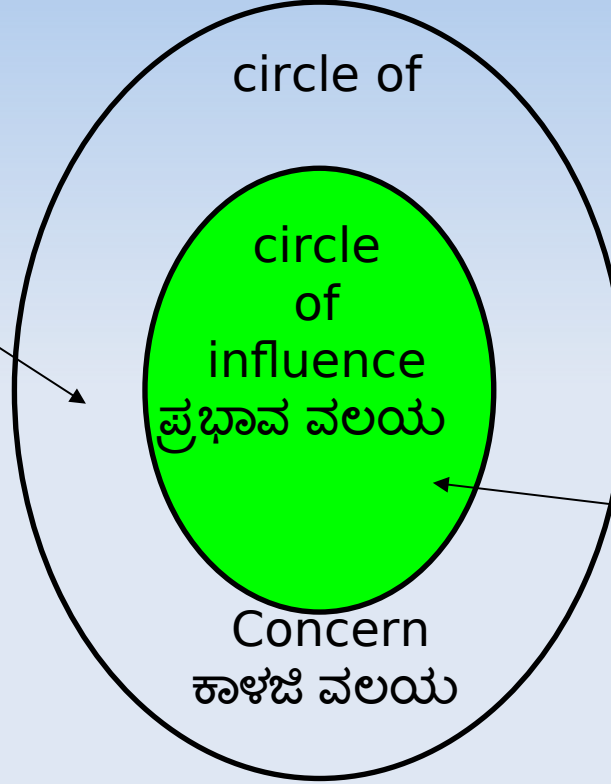


Reactive Focus

ಪ್ರಭಾವ ವಲಯ

Things you can't control

ನಮ್ಮ ಹಿಡಿತದಲ್ಲಿ ಇಟ್ಟುಕೊಳ್ಳಲು ಆಗದ ವಿಷಯ



Things you can control or change

ನಮಗೆ ಬದಲಾವಣೆ ಮಾಡಲು ಸಾಧ್ಯವಾಗುವ ಅಥವಾ ಹಿಡಿತಕ್ಕೆ ತರಲು ಸಾಧ್ಯವಿರುವ ವಿಷಯಗಳು / ಸಮಸ್ಯೆಗಳು.

Focus on things you can change or influence

ನಿಮ್ಮಿಂದ ಬದಲಾವಣೆ ಅಥವಾ ಪ್ರಭಾವ ಬೀರಲು ಸಾಧ್ಯವಾಗುವಂತಹ ವಿಷಯದ ಮೇಲೆ ಕೇಂದ್ರೀಕರಿಸಿ

Proactive individuals

- Give importance/attention to matters within their sphere of influence.
- It is not due to parents, circumstances or hereditary qualities.
- They realize that they are responsible for their own lives. Any decisions are conscious and value based.
- They emerge as effective leaders by creating opportunities and influencing people
- around them positively and taking the helm of their own lives.

Reactive individuals

- They blame their environment, people around them and circumstances for their failure.
- Do not think and make decisions
- Follows the temporary values of others
- No responsibilities of any kind are assumed
- Difficult tasks are easily abandoned
- There is no focus on the language used when angry

Why expand the sphere of influence?

- To solve problems in personal and professional life
- To influence people around us as a motivating force
- To make stakeholder participation effective
- To emerge as an effective leader
- To achieve our goal through collaboration

Why expand the sphere of influence?

To increase personal effectiveness

- To influence people around us as a driving force
- Taking our educational system from just about good and beyond good to very good.
- Enhancing stakeholder participation.
- To emerge as an effective leader
- Humanbeings are social in nature. Realizing that no achievement can be achieved by one, we give opportunity to the stakeholders at all levels of the system and reach our contribution with their collaboration.

How to expand the sphere of influence?

- If we understand others, they will understand us. This should be practiced (first understand to be understood)
- There should be a clear vision and clear values.
- Defeats and wins should be seen with balance.
- We must be responsible for our actions and decisions.
- Must have positive attitude and opinion
- Walk the talk
- Leaders who possess the above mentioned qualities are called proactive leaders.